

# KoeN DECISIONING

## MetaMorphing Your DecisionDNA

### For

Senior & Mid-Senior  
Leadership

### Objectives

Opening cognitive faculties & overcoming biases, using personality preference awareness through psychometrics

Laying the foundation for sound and holistic practices, for making decisions individually and collectively

### Outcomes

Self-awareness on one's biases and blind spots, default thinking patterns

Using different personality & preferences for better communication and team synergies

Enhanced ability to make high-quality, strategic & tactical decisions

Generating and ensuring a clear implementation pathway

### Duration

Workshop: 2+1 Days

**Post-Work** 12 Weeks  
Coaching / Action Learning



[#behavioraleconomics](#) [#thinkingfast&slow](#) [#jung's8](#)

Human beings do not use all of their cognitive faculties equally. The works of leading Behavioral Economists and insights from other independent research confirm the presence of blind spots, fixation and biases in our day-to-day decision-making processes. For leaders, sound and fair decisions and their successful implementation is key to their own performance and the organisation's.

Decisioning is a unique program for opening up perspectives and developing newer cognitive muscles for decision making. When the blind spots and biases are brought to surface through deliberate reflection on simulated experiences, it creates a sustained expansion of awareness, thinking and overall cognition.

This creates a transformational impact on Decision Making, diversity of ideas and facilitates Implementation. Improved interpersonal communication, better team cohesion also unfold through the process.

Rooted in the work of Carl Jung, it also uses latest research from the fields of Psychometrics, Behavioral Economics and Neuroscience.

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